



pelagic & whitefish

2016 / 2017

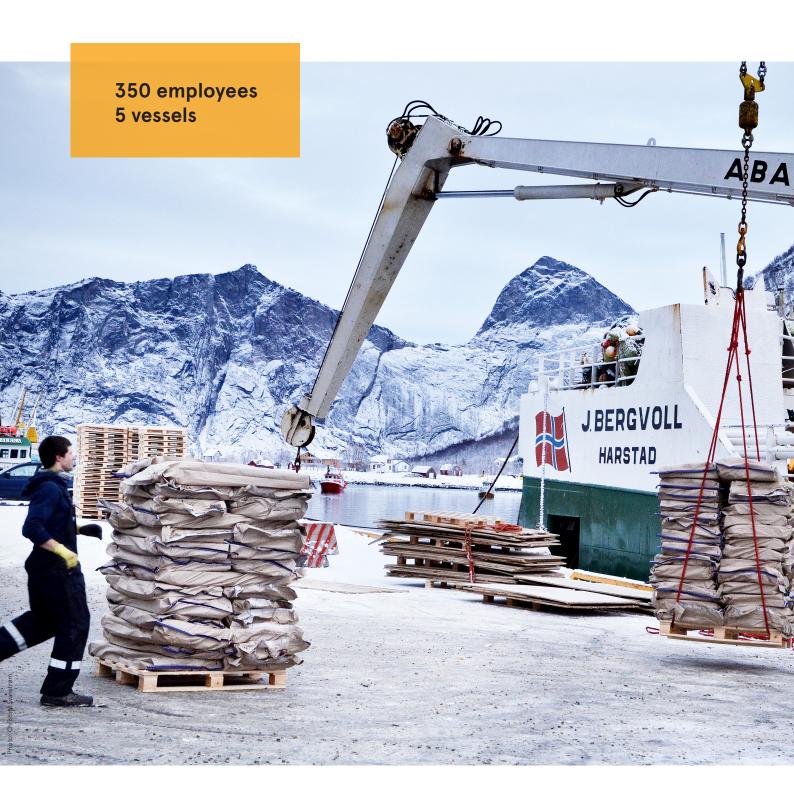


# seafood products

pelagic & whitefish

from the far north

10 PELAGIC 12 FRESH FISH 14 HEADED & GUTTED 16 SALTFISH & CLIPFISH 18 STOCKFISH 20 OTHER



# NERGÅRD



# Our focus is on profitability and development, so that we can secure Nergård's future as a leading player in the seafood industry.

Nergård is an integrated fishery group with business activities involving catching, processing and sales. Our products are sold from our locations north of the Arctic Circle to markets throughout the world.

We supply clipfish, salted fish and dried fish, along with fresh fish and fillets. We also supply headed and gutted frozen cod, saithe, haddock and Greenland halibut for further processing.

Nergård is one of the largest pelagic fish producers in Norway. We have two modern MSC-certified factories that produce whole round herring, as well as fillets. Mackerel also fall within our product portfolio.

What all our facilities have in common is our close proximity to the fishing areas and our integrated production chain. This enables us to deliver and process the freshest fish possible as a high quality end product.

#### Sustainability

A great deal of the world's fish stocks are under major threats due to overfishing and pollution. The sea along the coast of Northern Norway and the Barents Sea, where Nergård catches its raw material, is clean and rich in nutrients. Some of the world's largest and best managed populations of groundfish and pelagic fish are found here, Nergård is aware of its responsibility to help conserve these areas, so that future generations can reap the benefits of our common resources.

Health, safety and environment are the prioritized focus and work area in Nergård's daily operations, both at processing plants onshore and with the company's fishing fleet.

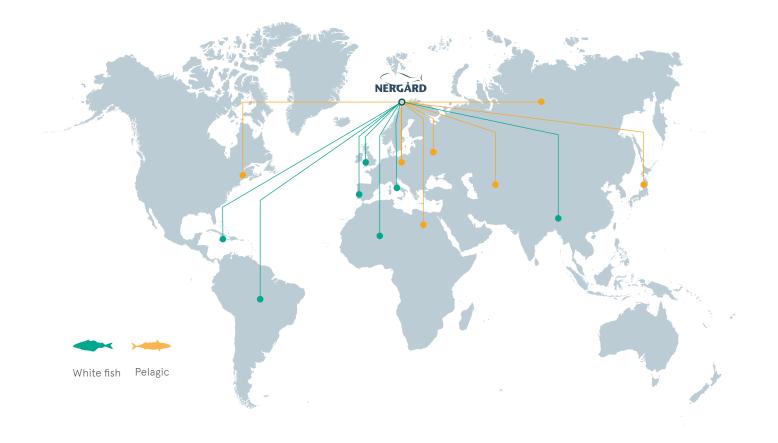
# NERGÅRD

STAN

Starting out as a family business in 1949 and later developing into a group with domestic and foreign owners, Nergård has been consistently demonstrating slow but steady growth.

Nergård owns trawlers and production companies from the West Coast of Norway to West Finnmark in the north and we continuously invest in our vessels and factories to always stay ahead of our competitors. Our focus is on profitability and development, so that we can maintain the dominant position of one of the largest in the fishing industry in Northern Norway.

1 Sørøya Nergård Sørøya AS 2 Tromsø Nergård AS - Head office Nergård Seafood AS - Sales ..... The Arctic Circle 3 Senja Nergård Senja AS, Nergård Sild AS 4 Harstad Nergård Havfiske AS 5 Bø i Vesterålen Nergård Bø AS 6 Værøy Lofoten Viking AS 7 Måløy Nergård Pelagic AS



# Capture-based aquaculture

#### CodSPA

Live-storage and Capture-based aquaculture is a way to bring the benefits of aquaculture into the wild cod business. We catch and keep the cod alive and process it according to the demands of the market.

Through this we will also achieve top quality cod and we can extend the time we have cod available. Nergård-Group has been investing in Captured-based aquaculture, both commercial and R&D. Our goal is to have fresh cod available 52 weeks a year. It appears to be quite achievable through fruitful cooperation with our strategic partners and our favourable location close to the fishing areas, fresh fish trawlers and live cod in cages.







# PELAGIC



Herring	Clupea harengus	CATEGORIES	PACKING TYPE	SEASON
The Norwegian spring-spawning herrin north of Norway and the Barents Sea. product and is eaten fresh, smoked or herring, marinated herring, etc.	Herring is a delicious sea	Whole-round, fillets and flaps	Standard 20 kg cartons and vacuum packed	Septembo - March
Capelin / capelin re	<b>De</b> Mallotus villosus	CATEGORIES	PACKING TYPE	SEASON
This Arctic fish spends most of the yea Arctic Ocean, where it feeds on small important part of the food chain. Cap factory in Senjahopen.	crustaceans. Capelin is an	Whole-round graded and ungraded, frozen	Standard 20 kg cartons	Februar - March
Mackerel	Scomber scombrus	CATEGORIES	PACKING TYPE	SEASON
Mackerel is a pelagic, fast-swimming f shoals. Mackerel does not have a swim must always be in motion so that enou flow through its gills. Due to changes i ocean, mackerel has altered its migrat also found in Arctic waters. Rich in om makes the top list of healthy products	bladder, meaning it gh oxygenated water can n the temperature of the tion pattern and is now nega-3 acids, mackerel	Whole-round, fillets and flaps	Standard 20 kg cartons and vacuum packed	June – Novembe

# fresh

Nergård has serveral factories located in the north of Norway. Each of the factories has a lot of small coastal vessels as suppliers of fresh fish. These vessels have a short way from the catching areas to the local factory. In that way, the fish is guaranteed to be fresh when packed and ready to be shipped out to the customers.

### **FRESH FISH**

Cod	Gadus morhua	CATEGORIES	PACKING TYPE	SEASON
, ,	01 1	Fresh fish	Packed in 10 kg and 20 kg polyboxes.	January–April small volumes the rest of the year
		Fresh fillets	3 or 5 kg polyboxes	All year
Saithe	Pollachius virens	CATEGORIES	PACKING TYPE	SEASON
,	the most important fish caught in od. It remains popular today, both	Fresh fish	Packed in 10 kg and 20 kg polyboxes.	May _ September
Haddock	Melanogrammus aeglefinus	CATEGORIES	PACKING TYPE	SEASON
	les of the North Atlantic and thrives ast of Norway. It is a very popular commercially .	Fresh fish	Packed in 10 kg and 20 kg polyboxes.	All year

OTHERS

#### **Redfish** Sebastes norvegicus

The grading of redfish is -700 grams, 700 grams to 2 kg and 2 kg +.

Also, this fish is separated into fully iced fish for filleting in 20-25 kg, and quality fish for distribution in 10 kg polyboxes.

## Halibut

#### Hippoglossus hippoglossus

Halibuts are graded as -4,5 kg head on and 4,5+ head off.

Normally, halibuts are rather big and in this case the grading 40 kg+ and 60+ head on is used. The smaller sizes are packed in 20 kg polyboxes and the larger ones are packed in containers. Generally a container is around 200 kg.

The season for fishing halibut is in April and then from September to December.

## **Greenland halibut**

Reinhardtius hippoglossoides

Greenland halibuts gutted head off are graded as -1kg , 1-2 kg , 2-3 kg and 3 kg+.

Greenland halibut is normally packed in 20 kg polyboxes.

The main season for fishing Greenland halibut is June and August.



Cod	Gadus morhua	CATEGORIES	PACKING TYPE	SEASON
marine fishes in Norway market, being a good so	common and economically important y, and one of the best sea foods on the purce of protein, rich in vitamin B12 and y balance of sodium and potassium.	H&G frozen	Carton or sack	All year
Saithe	Pollachius virens	CATEGORIES	PACKING TYPE	SEASON
which can be enormou	e and a demersal fish. It swims in shoals, is in good habitats with abundance of ers of the cod family, saithe is an protein.	H&G frozen	Carton or sack	All year
Redfish	Sebastes mentella / Sebastes norvegicus	CATEGORIES	PACKING TYPE	SEASON

The Atlantic redfish species of rockfish good sea food, usu source for protein,

Sebastes mentella / Sebastes norvegicus	CATEGORIES	PACKING TYPE	SEASON
ish and the deepwater redfish are both deep sea sh from the North Atlantic. They are considered sually cooked fresh or saltet. The redfish is a good n, vitamin B12 and selenium.	H&G frozen	Carton or sack	Main season May – September

-



# H&G

Nergård owns Norway's second largest trawler fleet. We have annual quotas for more than 25 000 tons of whitefish. Most of this fish is frozen at sea and is available headed and gutted.

Haddock	Melanogrammus aeglefinus	CATEGORIES	PACKING TYPE	SEASON
Lives at depths of between 40–300 m portant sea foods in Norway. It is prir of protein. It also contains plenty of v selenium and has a good balance of s	narily an excellent source itamin B12, pyridoxine and	H&G frozen	Carton or sack	All year
Greenland Halibut	Reinhardtius hippoglossoides	CATEGORIES	PACKING TYPE	SEASON
This is an arctic species that prefers c fish and is mostly sold smoked and slic Greenland halibut varies; however, it p essential fatty acids alongside with vit	ed. The fat content of provides a great amount of	H&G frozen	Carton or sack	All year. Occasionally sold fresh in summer.

#### **OTHER H&G**

Bycatch of halibut, catfish and small amounts of other species.

## **SALTFISH & CLIPFISH**



Cod	Gadus morhua	CATEGORIES	PACKING TYPE	SEASON
Cod has been salted and dried along the coast centuries. The basic principles remain the sam being so, the success of this exceptional premi result of out from our commitment to old tradi standards of fresh fish quality.	e today. This um product is the	Salted. Clipfish (dried saltfish).	Pallets: 1000 kg / 500 kg Cartons: 25 kg / 50 kg	Salted: Main season is January - April. Clipfish: all year



Saithe	<b>Pollachius virens</b>	CATEGORIES	PACKING TYPE	SEASON
Saithe is a mainstay of traditional Norweg grey in colour, the flesh of the saithe is fir classical methods of conservation, such a smoking.	m and well suited for	Salted, salted and dried, backbone in, backbone out.	Pallets: 1000 kg / 500 kg Cartons: 9 kg / 25 kg	All year

-

# Nergård has serveral factories, located in the area from Lofoten in the south to Finnmark in the north, which produces saltfish and clipfish of cod and saithe.

DITS

saltfish

JE.

0115

# Stockfish

Nergård factories in the Lofoten area and Finnmark produce stockfish naturally dried outside. The production of stockfish has its roots in old traditions. The raw material is caught right next to the production facilities.

Cod Gadus morhua	CATEGORIES
Cod is widely sought after for its taste and delicious appearance. The flesh is moist and flaky when cooked, and bright white in color. It is well suited for drying.	<b>Prime grade</b> stockfish include Ragno, Westre Magro (WM), Westre Demi Magro (WDM), Grand Premier (GP), Lub, Bremer (BR), Hollender (HO), Westre Courant (WC), Westre Ancona (WA), Westre Piccolo (WP).
Categorized into Prime and Second grade.	Second grade stockfish include Italia Grande (IG), Italia Grande Magro (IGM), Italia Medio (IM), Italia Medio Magro (IMM), Italia Piccolo (IP). Stockfish is packaged in 25kg cartons.
Saithe Pollachius virens	CATEGORIES

19

Saithe	<b>Pollachius virens</b>	CATEGORIES	
In Norway, saithe has traditionally been a common source of food for the coastal population. In recent years it has gained popularity in a number of countries because it is a very robust resource and, therefore, readily available.		Saithe is sorted by length 20/40 cm, 30/50 cm, 50/70 cm, 70/+ cm.	
Haddock	Melanogrammus aeglefinus	CATEGORIES	
Haddock has clean white flesh that is quite firm when fresh, and it is often cooked similarly to cod. It does not respond well to salting, but is often preserved by drying and is also widely used in processed products.		Haddock is sorted by length 20/40 cm, 30/50 cm, 50/70 cm 70/+ cm.	
Tusk	Brosme brosme	CATEGORIES	
coast and along the continen 200-500 meters depth. Tusk	er fjords of Norway, on the west Ital slope. It is most common at is a lean fish and a good source lot of vitamin B12, in addition to	Tusk is sorted by length 20/40 cm, 30/50 cm, 50/70 cm, 70/+ cm.	

riboflavin and folate.

Lumpfish roe cyclop	pterus lumpus	CATEGORIES	PACKING TYPE	SEASON
Produced at some of our factories.			100 kg barrels	April - June
Cod liver	Gadus Morhua	CATEGORIES	PACKING TYPE	SEASON
Cod liver is produced at all our factories.		Landfrozen/ Seafrozen	Cartons or bags on pallet	Decembe - April
Cod roe, frozen	Gadus Morhua	CATEGORIES	PACKING TYPE	SEASON
Produced at some of Nergårds factories. It is a stand production process of cod roe.	dard	Frozen	Cartons or blocks on pallet	January - April
Cod roe, sugar salted	Gadus Morhua	CATEGORIES	PACKING TYPE	SEASON
Produced at all Nergard factories. All fish is landed f local fleet and taken care of on shore.We use the be roe in our production.		Sugar salted	100 kg barrels	January - April
Cod milt	Gadus Morhua	CATEGORIES	PACKING TYPE	SEASON
Cod milt is produced at our factory in Værøy.		Landfrozen	Cartons or pallets of 20 kg	Decembe - April
Haddock fillets Melanogramm	nus aeglefinus	CATEGORIES	PACKING TYPE	SEASON
Produced in Gryllefjord.		Frozen	Palletainers	All year



## SALES REPRESENTATIVES NERGÅRD SEAFOOD

#### PELAGIC

#### HERRING/CAPELIN/MACKEREL

#### SALES DIRECTOR PELAGIC

#### **Truls Fredriksen**

Directline: + 47 77 66 75 12 Mobile: + 47 900 98 554 Mail: truls@nergard.no

#### SALES EXECUTIVE

#### **Anne Kristoffersen** Directline: + 47 77 66 75 16 Mobile: + 47 975 19 919

Mobile: + 47 975 19 919 Mail: anne@nergard.no

#### SALES MANAGER

Alexander Artamonov Directline: + 47 77 66 75 24 Mobile: + 47 480 48 149 Mail: alexander@nergard.no

# LOGISTICS/SALES

lda Holm Hansen		
Directline:	+ 47 77 66 75 25	
Mobile:	+ 47 950 61 078	
Mail:	ida@nergard.no	

#### WHITEFISH

#### SALTED FISH/CLIPFISH

#### GENERAL MANAGER

Morten Hermansen Directline: + 47 77 66 75 11 Mobile: + 47 905 58 473 Mail: morten@nergard.no

#### SALES EXECUTIVE

#### Christian Haakon Olsen Directline: + 47 77 66 75 15 Mobile: + 47 412 12 047 Mail: christian@nergard.no

#### STOCKFISH

#### LOFOTEN VIKING AS

#### Arne Mathisen

 Phone:
 + 47 77 52 02 60

 Directline:
 + 47 76 09 55 99

 Mobile:
 + 47 920 35 555

 Mail:
 arne@lofotenviking.com

#### FROZEN H&G

#### SALES MANAGER

Torkild Konradsen Directline: + 47 77 66 75 19 Mobile: + 47 906 06 963 Mail: torkild@nergard.no

#### LOGISTICS/SALES

Elisabeth Nordmo Directline: + 47 77 66 75 14 Mobile: + 47 971 56 172 Mail: elisabeth@nergard.no

#### FRESH FISH

#### SALES DIRECTOR FRESH

Rolf Andreas Fjeld NilsenMobile:+ 47 954 72 272Mail:rolf@nergard.no

#### SALES EXECUTIVE

Dan Tore Andersen Mobile: + 47 907 53 895 Mail: dan@nergard.no

#### SALES EXECUTIVE

Sigve Johansen Mobile: + 47 901 23 248 Mail: sigve@nergard.no





**NERGÅRD AS** | Strandgata 9 | Postboks 613 | 9256 Tromsø | Norway | Phone Administration/Finance +47 77 66 75 30 / Sales Department +47 77 66 75 00 | www.nergard.no

Photo: Marius Fiskum. Cover: Terje Rafaelsen / 7Minus media. Design: Tank Design Tromsø

